CASE STUDY

Clipper Corporation

Uniform, Smallwares and Product Supplier to Global Brands

Client: Clipper Corporation

Since 1994 the Clipper Corporation has been a leading the global distribution of commercial restaurant supplies and uniforms. Built upon a reputation for responsiveness and quality, Clipper has evolved and expanded into a world-class custom manufacturer of products for private and consumer brand labels.

Their list of clients reads like the who's who of popular restaurants and fast-food chains including Denny's, Darden, Olive Garden, Taco Bell, Burger King, Chili's, and more. They also supply giants like the Home Depot and Costco.

Challenges & Requirements

From the onset, the IT demands on the Clipper Corporation were extreme. They were collecting a great amount of sensitive data from their customers all over the country. They also had huge amounts of accumulating data from their various supply chains as well. Mike Kielty (IT Director) and Nancy Hejran (COO) knew from the beginning that there'd be some of kind disaster or catastrophe just around the corner. When that day came, they wanted to know their data would be protected.

Migrate highly customized services and data from a 3rd party provider (hostile) servicing operations in Atlanta, Georgia and Los Angeles California. Existing Infrastructure was on the premises. There was a localized datacenter on legacy equipment. Customer was in the middle of a major ERP upgrade during the migration.

> *"We've been able to make decisions and move fast without much effort, and no worries about our IT, because we had the infrastructure in place before hand. We've always been cloud-based. And the support has been fantastic! It has really given us peace of mind."*
>
> Nancy Hejran, COO of Clipper Corporation

Customer Deployment
Achievements & Milestones

We successfully transitioned the Clipper Corporation from a localized infrastructure to the IronOrbit cloud. This enabled a more dynamic and agile business workflow. The client benefited from improved employee support. They have been able respond quickly to shifts and trends in the market as they occur. For example, being nimble and responsive to dramatic changes due to the COVID pandemic.

Infrastructure: We custom built a VDI platform to Clipper's specific requirements, based on Citrix technology and deployed thin client based workstations. We migrated users, applications and data from the traditional IT infrastructure to the new platform with no operational disruption.

Email: We migrated Clipper's existing email infrastructure across to a fully managed and fully hosted IronOrbit Exchange solution, with built in IronOrbit SendSafe email encryption.

Business Continuity, Backup & DR: We designed a business continuity, backup and disaster recovery strategy. It featured 12 months retention, daily snapshots and an encrypted offsite backup solution.

Managed IT: Clipper Corporation outsourced the management of their entire IT infrastructure to IronOrbit. The Clipper Corporation relies on IronOrbit to keep their data safe and secure 24/7 for uptime and availability.

Deployment Specifics

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1   **Custom built VDI/thin client solution, with hosted Exchange and hosted DR.**

2   **Critical security & operating system patch management for all desktops and servers.**

3   **Network, firewall, switch and IDS management across all branches.**

4   **Network antivirus, spyware and phishing protection against malware threats.**

5   **24/7 real-time, non-intrusive network and security monitoring and alerting.**

About Us

IronOrbit is part of the SACA Technologies group of companies, a family of IT businesses specializing in cloud computing, networking, virtualization and managed IT.

In 2003, SACA's leadership noticed an increase in demand for cloud-hosted desktops, servers and applications. Recognizing the importance that cloud computing would play in the future, our leadership founded a new enterprise dedicated exclusively to cloud services. That enterprise was IronOrbit, one of the world's premier suppliers of cloud-hosted IT infrastructure.

At IronOrbit, we're committed to delivering cloud services that go above and beyond. We aim to take your IT beyond the cloud and into orbit, with the most powerful, comprehensive and flexible services in the industry. This ethos is reflected in our business name, which was inspired by our commitment to truly "out of this world" service. From services to support, everything we do revolves around you, the client.

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